

Message Text

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ORIGIN EB-07

INFO OCT-01 NEA-10 ISO-00 XMB-02 COME-00 TRSE-00 OMB-01
AID-05 CIAE-00 INR-07 NSAE-00 /033 R

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-----180317Z 073462 /73

R 180036Z JAN 77
FM SECSTATE WASHDC
TO AMEMBASSY ALGIERS

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E.O. 11652: N/A

TAGS: EFIN, AG

SUBJECT: SNTR TRUCKS

EXIMBANK HAS BEEN APPROACHED BY KENWORTH WITH REQUEST FOR PRELIMINARY COMMITMENT TO SUPPORT SALE OF 960 HEAVY KENWORTH TRUCKS TO SNTR. THERE ARE VARIOUS TYPES OF TRUCKS INVOLVED, INCLUDING VERY HEAVY DESERT-TYPE TRUCKS, TRACTORS FOR GENERAL PURPOSE CARGO TRAILERS, AND DUMP TRUCKS FOR CONSTRUCTION PROJECTS. TOTAL VALUE OF EXPORTS FROM U.S. APPROXIMATELY DOLLARS 64 MILLION. PROPOSED DELIVERY SCHEDULE WOULD BE 9 MONTHS LONG BEGINNING MAY 1977.

WE UNDERSTAND SOME OF THE TRUCKS WILL BE USED TO HAUL EUROPEAN-ORIGIN CONTAINERIZED FREIGHT WHICH COMES TO ALGERIA FROM MARSEILLES ON ROLL ON-ROLL OFF SHIPS AND IS THEN TRUCKED TO NIGERIA AND OTHER COUNTRIES SOUTH OF THE SAHARA.

WHILE WE REALIZE TRUCKS PLAY AN IMPORTANT ROLE IN ALGERIA'S
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TRANSPORTATION SYSTEM, WE CANNOT HELP BUT OBSERVE THAT 906 TRUCKS SEEMS LIKE A TREMENDOUS NUMBER OF TRUCKS FOR SNTR TO BE BUYING IN ONE TRANSACTION. DOES SNTR HAVE THE MAINTENANCE FACILITIES, TRAINED DRIVERS, SCHEDULING TALENTS, MECHANICS AND OTHER RESOURCES NECESSARY TO EFFICIENTLY USE SO MANY NEW TRUCKS? HOW MANY TRUCKS DOES SNTR PRESENTLY HAVE IN USE? WHAT KIND OF RECORD DO THEY HAVE IN TERMS OF MAINTAINING, REPAIRING AND EFFECTIVELY UTILIZING THEIR

EXISTING TRUCK FLEET? DOES EMBASSY SEE TRANS-SAHARA FREIGHT ROUTE AS A VIABLE LONG TERM OPERATION? HAS FEASIBILITY STUDY BEEN DONE TO DETERMINE WHETHER SNTR NEEDS SO MANY NEW TRUCKS WITHIN SUCH SHORT PERIOD OF TIME? IS IT POSSIBLE TRUCKS ACTUALLY INTENDED FOR MILITARY USE? COULD WE GET LAST THREE YEARS FINANCIAL STATEMENTS ON SNTR?

WOULD APPRECIATE ANSWERS TO THESE QUESTIONS AS WELL AS ANY OBSERVATIONS EMBASSY MIGHT CARE TO MAKE ON SUBJECT.

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TRUCKS, SALES, BANK LOANS
Control Number: n/a
Copy: SINGLE
Sent Date: 18-Jan-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE011013
Document Source: CORE
Document Unique ID: 00
Drafter: THOMAS E MORAN/PJS
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770017-0955
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770141/aaaabjof.tel
Line Count: 71
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 767047d5-c288-dd11-92da-001cc4696bcc
Office: ORIGIN EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 12-Nov-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3570822
Secure: OPEN
Status: NATIVE
Subject: SNTR TRUCKS EXIMBANK HAS BEEN APPROACHED BY KENWORTH WITH REQUEST FOR PRELIMINARY COMMITMENT TO SUPPORT SALE OF 960 HEAV
TAGS: EFIN, AG, KENWORTH, XMB
To: ALGIERS
Type: TE
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